

2025 Registration Guide

AUGUST 20, 2025

HILTON GARDEN INN 205 S 64TH STREET WEST DES MOINES, IA



Schedule



Directors Training is designed specifically for Board Directors and General Managers/CEOs. The focus of the conference is strengthening board performance and fostering outstanding leadership.

This year's agenda includes a blend of presentations and small-group discussions. Participants will gain a solid grounding in essential topics, explore forward-thinking ideas, and have valuable opportunities to network with peers from across the state.

8:30 AM REGISTRATION

9:00 AM GENERAL SESSION

State & Federal Policies and Programs Impacting Your Revenues and Expenses

Dave Duncan, CEO, Iowa Communications Alliance
Dave Duncan will open the conference with
a brief, high-level overview of USF programs,
broadband grant and loan programs, and
other federal and state regulatory and industry
developments that impact your company's
bottom line.

9:20 AM GENERAL SESSION

Future Proofing Your Board

John Pietila, Shareholder, Dentons Davis Brown
Rapid changes in our industry underscore the
critical role of the board and its engagement in
strategic planning and risk management for the
long term. Increasingly, boards are called on to
navigate a complex environment marked by
technological change, business model disruption,
and regulatory and competitive pressures. John
Pietila will discuss the board's core responsibilities
and provide a framework boards may consider
for improving their agility and becoming more
effective stewards of long-term value creation.

10:00 AM GENERAL SESSION

Aureon Overview

Mark Baedke, Director of Shareholder Relations, Aureon

This session will provide an overview of the history of Aureon along with a review of the services

and benefits it provides to the Independent Communications Companies in Iowa.

10:30 AM BREAK

Communications

10:45 AM BREAKOUT SESSIONS

Financial Transparency and Oversight: What Boards Need to Know

Cheryl Clauson, Partner, Forvis Mazars Andrea Hansen, General Manager & CEO, Butler-Bremer Communications Tammy Wheeler, General Manager, Farmers Mutual

Presented from the perspective of both the auditor and general managers, this session will provide attendees with a practical guide to understanding the financial information that should be regularly shared with the board. Attendees will learn what key financial reports and metrics are most relevant for strategic oversight, how to interpret financial statements, and best practices for ensuring transparency without overwhelming directors with unnecessary detail. The session will also include an overview of the audit process and what board members should look for in the audit report. Whether you are a new board member or a seasoned director looking to enhance your financial literacy, this session will equip you with the knowledge to ask the right questions and fulfill your fiduciary responsibilities with confidence.

Succession in Action: How Boards Approach the Search for the Next Leader

Marcie Boerner, General Manager & CEO, Webster-Calhoun Cooperative Telephone Association - Moderator Ron Lampe, Board Member, Northwest Communications

Jody Schulte, Board Member, WesTel Systems
Succession planning is one of the most critical responsibilities of any board, yet no two organizations take exactly the same path. In this panel session, board members will share real-world insights into how their organizations approached the search for a new General Manager or CEO. Panelists will walk through the strategies, challenges, and lessons learned during their succession process. Attendees will gain a behind-the-scenes look at how different boards navigated the complexities of leadership transition and positioned their companies for long-term success.

11:30 AM BREAKOUT SESSIONS

Roundtable Discussion for Cooperatives Facilitated by Mike Becker, General Manager, East Buchanan Telephone Cooperative

Roundtable Discussion for Commercial Companies

Facilitated by Mike Olsen, General Manager, La Motte & Andrew Telephone Company

These sessions are designed as a time for attendees to connect with their peers, share ideas, discuss challenges, opportunities, and whatever else is top-of-mind. Understanding some of the unique characteristics between Cooperatives and Commercial Companies, we will divide attendees into these two smaller groups for these sessions.

12:20 PM LUNCH

12:50 PM LUNCH GENERAL SESSION

Board Best Practices – Idea Sharing Session

Moderated by Jamie Daubendiek, General Manager, Jefferson Telecom

As attendees finish lunch, we will take a few minutes to share best practices. This session will require audience participation as we tap into the knowledge and experience of those in the room. Attendees are asked to think of an example of a board procedure, policy, or practice that works well for the board on which they serve and be ready to join the conversation.

1:15 PM GENERAL SESSION

Staying Compliant and Professional: What Every Board Member Should Know

Jo Ellen Whitney, Shareholder, Dentons Davis Brown
This session will provide a foundational overview of
anti-harassment and non-discrimination practices
and policies. Participants will learn how to
recognize, prevent, and respond to inappropriate
behavior, helping to ensure a respectful and
inclusive environment for all. The session will also
cover what information board members can
and cannot share with the public, emphasizing
confidentiality and responsible communication.
Designed for both new and experienced board
members, this session provides the tools to stay
informed, compliant, and out of trouble.

2:00 PM BREAK

2:20 PM GENERAL SESSION

Staying Competitive: What Directors Need to Know About Today's ISP Landscape

Ryan Thompson, Marketing Manager, Cornerstone Group

In this session, Ryan Thompson will share timely insights into the competitive pressures facing independent ISPs. Drawing on industry-wide trends and client experiences, Ryan will provide an overview of how competition is evolving, including the strategies new and existing players are using to enter local markets. The session will focus on what directors can do to respond effectively - highlighting practical steps to help curb customer loss and support sustainable growth. Attendees will leave with a clearer understanding of how to help their organizations stay strong in a shifting marketplace.

3:15 PM CLOSING REMARKS

Marcie Boerner, ICA Directors Training Committee Chair

Register Online

www.iacommunicationsall.org/2025-directors-training-conference

Online registration allows the option to be invoiced or to pay online.

REGISTRATION FEE

\$270 – ICA Member – through August 11 \$290 – ICA Member – after August 11, including onsite

\$370 – Non-Member – through August 11 \$390 – Non-Member – after August 11, including onsite

Attend as a group and save! For every 3 paid attendees from the same member company, the **4th individual can attend for free.** We encourage your company to register as a group – including the CEO/General Manager and Directors.

CANCELLATION AND REFUND POLICY

All cancellations must be received by August 14, 2025 to receive a full refund. Cancellations must be emailed to melissa@iacommunicationsall.com. No refunds will be made for requests received after that time. Substitutions will be allowed.

ACCOMMODATIONS

ICA has a block of rooms at the Hilton Garden Inn at a rate of \$169 plus tax per night. <u>Go online</u> or call 515-223-0571 to reserve your room. The cut-off date for the room block is August 4, 2025.

CONSENT TO USE PHOTOGRAPHIC IMAGES

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